

**BOARD OF DIRECTORS AND
TERM EXPIRATION DATES**

DR. IRA VAN HILLIARD, CHAIRMAN, (5/2014)
DR. BRIDGET E. HILLIARD,
VICE-CHAIRMAN, (5/2014)
MALACHI S. JOHNSON, SECRETARY, (5/2015)
HARLENE B. JOHNSON, TREASURER, (5/2016)
IRISHEA HILLIARD, BOARD MEMBER, (5/2015)

SUPERVISORY COMMITTEE
DEBORAH FORGE, CHAIRMAN
JAMES FORGE, COMMITTEE MEMBER
PHILIP GIVENS, COMMITTEE MEMBER

LOAN COMMITTEE
WANDA WOLFE, CHAIRMAN

LIGHT COMMERCE CREDIT UNION
P. O. Box 670494
Houston, TX 77267

Website: www.lightcommercecu.org

LCCU Representative: 281.876.7576

Teller Banking: 1.877.442.5947
Shared Branching: 1.800.919.2872
Lost \ Stolen Visa Card: 1.800.554.8969

Email: lccu@newlight.org



Light Commerce Credit Union

**2012
ANNUAL REPORT**



We Salute Families



Where Members Matter

CHAIRMAN'S REPORT

LIGHT COMMERCE CREDIT UNION IS FINANCIALLY STRONG..... WE CONTINUE TO GROW

By remaining faithful to our mission to provide great rates and personal service, the Credit Union continues to move forward. On January 31, 2013, we completed our 9th year of business and we look forward to 2013 being our best year yet. Our goal is to increase membership and total assets by at least 25% at year end. This will be accomplished with members opening saving accounts, checking accounts and allowing us to finance or refinance their automobile loans.

What's In It for Me "WIIFM"? As a member, you have ownership in the credit union. You benefit from lower interest rates on loans and competitive rates on savings. In addition, you get personal service at no additional charge.

In 2013, we encourage each of you to refer a family member to the credit union. If we each refer one person, we could experience a 100% growth rate. All of us working together will help us to achieve your goals and the goals of the credit union. As financial institutions continue to expand services through technology, Light Commerce Credit Union will do the same. We are currently researching a mobile app for the credit union and exploring how social media can serve as an effective marketing tool. Small doesn't always have to mean less; it doesn't mean that you have to give up something by banking with us. We are the product of our shared values. For 9 years, we've been building a successful, secure credit union that adds value for you, our member-owners.

Thank you to our board of directors, executive leadership team and volunteers for a successful 2012. To our faithful members who have been with us since we opened, we say "Thank You". To our members who have referred family members, we say "Thank You." To our potential members who will join in 2013, we say "Thank You".

I. V. Hilliard, Chairman

Harlene B. Johnson, President

Supervisory Committee's Report

The Supervisory Committee's role is to verify that sound financial policies and procedures are being followed by the management and staff.

We engaged Credit Union Resources, Inc. to perform our annual audit for the year ending December 31, 2012. The Texas Credit Union Department conducts our regulatory examination.

The Capital Ratio for 2012 was 17.38% compared to 10.89% in 2011. This ratio is one key indicator of a credit union's financial strength. It includes a credit union's total equity, excluding money set aside for losses (called the "allowance for loan losses") divided by total assets.

The standard for a well-capitalized credit union is 7.0 % percent as set by the National Credit Union Administration, the U. S. government agency that regulates credit union management and operations.

Based on the results of the most recent regulatory examination, annual audit and internal reviews, the committee concludes that Light Commerce Credit Union is financially sound with adequate internal controls.

James Forge Chairman

FINANCIALS

STATEMENT OF FINANCIAL CONDITION (IN ACTUAL DOLLARS)

	2011	2012
ASSETS		
Cash on Hand and In Bank	\$ 251,953	\$ 215,546
Investments	\$ 34,779	\$ 61,580
Loans to Members	\$2,715,503	\$2,051,689
Other Assets	\$ 19,970	\$ 16,580
Total Assets	\$3,022,205	\$2,345,395
LIABILITIES		
Total Liabilities	\$ -6,075	\$ 1,477
MEMBERS EQUITY		
Member Shares	\$2,708,585	\$1,935,284
Capital	\$ 319,695	\$ 408,634
Total Liabilities and Equity	\$3,022,205	\$2,345,395

STATEMENT OF INCOME AND EXPENSE (IN ACTUAL DOLLARS)

INCOME		
Investment Income	\$ 129	\$ 56
Loans to Members	\$ 173,476	\$ 169,002
Miscellaneous Income	\$ 91,535	\$ 88,673
Total Income	\$ 265,140	\$ 257,731
DISTRIBUTION OF INCOME		
Operating Expense	\$ 137,365	\$ 161,082
Loan Loss Provision (subtract)	\$ 6,922	\$ -3,342
Member Dividends	\$ 17,290	\$ 14,668
Total Expenses	\$ 161,577	\$ 172,408
Add:		
Other Non-Operating Income/Expense	\$ -3,093	\$ -3,617
Net Expenses	\$ -158,484	\$ -168,791
Net Income	\$ 106,656	\$ 85,323